Viscom SE reports positive business development in the first quarter of 2025; Executive Board confirms full-year forecast

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Incoming orders: € 20,385 **thousand (previous year: € 18,625 thousand); +9.4 %**
Revenue: € 19,789 **thousand (previous year: € 18,628 thousand); +6.2 %**
EBIT: € 24 thousand (previous year: € -2,382 thousand)
EBIT-Margin: 0.1 % (previous year: -12.8 %)

Hanover, 20 May 2025 – The first three months of the 2025 financial year were in line with the expectations of the management of Viscom SE (ISIN DE0007846867). The continuing subdued demand in the markets also affected the business development of the Hanover-based engineering company. Customers placed orders with the company in the first quarter of 2025 with a total volume of € 20,385 thousand. This represents a 9.4 % increase in order intake compared with the same period last year (previous year: € 18,625 thousand). Overall, revenue of € 19,789 thousand was generated in the first quarter of 2025. This was 6.2 % higher than in the same period last year (previous year: € 18,628 thousand). The operating result for the first quarter of 2025 amounted to € 24 thousand (previous year: € -2,382 thousand). This corresponded to an EBIT-Margin of 0.1 % (previous year: -12.8 %). The EBIT, which was significantly higher than the previous year's figure, was positively influenced in particular by the increase in total operating performance and lower personnel expenses. Total operating performance (defined as revenue plus changes in inventories of finished goods and work in progress and other capitalised own work) rose by € 1,287 thousand to € 20,389 thousand (previous year: € 19,102 thousand). In line with this, the cost of materials increased by € 505 thousand to € 7,105 thousand (previous year: € 6,600 thousand). Personnel expenses fell to € 9,028 thousand (previous year: € 10,560 thousand) due to a lower number of employees. The decline in other operating expenses (€ 3,052 thousand; previous year: € 3,089 thousand) and the increase in other operating income (€ 462 thousand; previous year: € 387 thousand) had a slightly positive effect on earnings. The net profit for the period amounted to € -335 thousand (previous year: € -1,947 thousand).

By initiating the necessary measures early on and implementing them consistently, Viscom was able to complete the adjustment of its cost structure to the changed market conditions last year.

This was accompanied by the restructuring of the operating units, which have been operating in this new form since the beginning of the 2025 financial year. The former customer care teams and central sales were integrated into new customer care units. This was done with a consistent focus on Viscom's target segments: electronic assemblies (SMT), industrial applications, and device, microelectronics and battery cell inspection. Viscom SE's strategic focus is on the safety and reliability of critical components, new markets and technology leadership in order to secure long-term competitive advantages. Viscom will continue the efficiency programme launched last year with the aim of further optimising processes and strengthening the new structures.

The management of Viscom SE remains cautiously optimistic about the 2025 financial year, as the general forecasts for economic growth in 2025 are low. The interest rate level and the associated high financing costs are also limiting the scope for investment. Demand is currently weak, particularly for German brands, especially in the automotive electronics sector. Viscom does not expect this situation to change significantly in 2025. However, the general market trends are clear: electrification, digitalisation, mobility and security will shape the future. Viscom's portfolio and the corresponding technologies are ideally positioned to serve these trends. Despite the current challenges, the company considers itself well positioned to generate growth again from 2026 onwards. For the 2025 financial year, management continues to expect order intake and target revenue of € 80 to € 90 million, with an EBIT-Margin of between 2 % and 5 %. This corresponds to EBIT of € 1.6 to € 4.5 million.

The interim report as at 31 March 2025 is available for download now in the Investor Relations section of the website at www.viscom.com.

OPERATING FIGURES

Consolidated statement of comprehensive income		**1 Jan. to 31 Mar. 2025**	**1 Jan. to 31 Mar. 2024**
Revenue	K€	19,789	18,628
EBIT	K€	24	-2,382
EBIT-Margin	%	0.1	-12.8
Net profit for the period	K€	-335	-1,947
Earnings per share	€	-0.03	-0.22
Employees at end of quarter		475	597
Consolidated statement of financial position		**31 Mar. 2025**	**31 Dec. 2024**
Assets			
Current assets	K€	59,516	58,291
Non-current assets	K€	35,568	36,354
Total assets	K€	95,084	94,645
Equity and liabilities			
Current liabilities	K€	32,368	30,468
Non-current liabilities	K€	12,756	13,494
Equity	K€	49,960	50,683
Total equity and liabilities	K€	95,084	94,645
Equity ratio	%	52.5	53.6

Consolidated statement of cash flows		1 Jan. to 31 Mar. 2025	1 Jan. to 31 Mar. 2024
Cash flow from operating activities	K€	-2,382	9,111
Cash flow from investing activities	K€	-760	-1,303
Cash flow from financing activities	K€	1,250	-9,156
Cash and cash equivalents	K€	3,626	4,122

SEGMENT INFORMATION

		1 Jan. to 31 Mar. 2025	1 Jan. to 31 Mar. 2024
EUROPE			
Revenue	K€	10,095	11,523
EBIT	K€	-722	-2,370
EBIT-Margin	%	-7.2	-20.6
AMERICAS			
Revenue	K€	2,581	3,309
EBIT	K€	122	169
EBIT-Margin	%	4.7	5.1
ASIA			
Revenue	K€	7,113	3,796
EBIT	K€	135	-409
EBIT-Margin	%	1.9	-10.8
EBIT consolidation differences	K€	489	228

About Viscom

Viscom SE develops, manufactures and sells high-quality inspection systems. Its product range covers the full range of optical inspection and X-ray inspection. The company is a leading global provider in the field of assembly inspection for electronics manufacturing. Viscom's systems can be configured for each individual customer and networked. Its headquarters and manufacturing site are in Hanover. With a large network of branches, application centres, service centres and representatives, Viscom is represented all over the world. Established in 1984, Viscom SE has been listed on the Frankfurt Stock Exchange since 2006 (ISIN: DE0007846867). Further information can be found at www.viscom.com.

Any forecasts, expectations or statements concerning the future included in this release may be subject to risk or uncertainty. We therefore cannot guarantee that the expectations will prove correct. Actual results and developments may differ significantly from the expectations and assumptions expressed. The factors that could cause such deviations include changes in the general economic and competitive situation, exchange rate and interest rate fluctuations and changes in national and international law. The company assumes no obligation to update the forward-looking statements in this release.

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