Viscom AG: Preliminary result for the first quarter of 2011

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Viscom AG: Preliminary result for the first quarter of 2011

Hanover, 19 April 2011 - In the first quarter of 2011, Viscom AG (ISIN DE0007846867) recorded a considerable increase in its revenues and earnings, and was able to continue the positive development of its business. With Group revenue of EUR 13.2 million (previous year: EUR 5.1 million), Viscom AG has achieved its highest first-quarter figures since its inception.

EBIT is at EUR 2.9 million (previous year: EUR -1.6 million), corresponding to an EBIT margin of 22 %. The positive result has been influenced by special items such as the capitalisation of development services (EUR 0.2 million) and the reduction in the necessity for impairment losses on inventory articles (EUR 0.6 million). After adjustment for these special items, EBIT amounts to EUR 2.1 million, and the adjusted EBIT margin is 15.9 %.

Incoming orders in the first three months of 2011, at EUR 11.9 million, are 52.6 % higher than in the comparable period in the previous year (EUR 7.8 million). The order backlog at the end of the first quarter of 2011 amounts to EUR 11.8 million (previous year: EUR 8.0 million).

The interim report for the first quarter of 2011 will be published on 12 May 2011.

Outlook

As the extremely positive revenue and earnings figures for the first quarter of 2011 are due to the high order backlog at the end of 2010, and the management of Viscom AG anticipates lower revenue and earnings figures for the second quarter of 2011 in comparison to the first quarter, the forecast for the year published at the end of March 2011 remains realistic. The management of Viscom AG expects that financial year 2011 will see revenue of EUR 45 to 47 million and an EBIT margin of 10 to 13 %.

Contact:
Viscom AG
Investor Relations
Dirk Schwingel
Carl-Buderus-Str. 9-15
30455 Hannover
Tel.: +49-511-94996-771
Fax: +49-511-94996-555
dirk.schwingel@viscom.de

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Company: Viscom AG
Carl-Buderus-Strasse 9-15
30455 Hannover
Deutschland
Phone: +49 (0) 511 94 996 771
Fax: +49 (0) 511 94 996 555
E-mail: dirk.schwingel@viscom.de
Internet: www.viscom.de
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